

## NEWS FROM GKN SINTER METALS

May 15, 2005

### **GKN's Salem Plant Receives Delphi's First-Ever Pinnacle Award**

GKN Sinter Metals' Salem, Indiana Plant recently received Delphi Corporation's 2005 Pinnacle Award recognizing outstanding quality, delivery, service and competitive cost expectations.

Delphi Global Supply Management hosted the Pinnacle Awards Ceremony for Supplier Excellence on April 29 in Troy, Michigan, to honor the 77 suppliers from 15 countries that earned the award. Accepting the award on behalf of GKN Sinter Metals was Salem Plant Manager Erl Haapanen and Vice President Operations – Powertrain Greg Kern.

David Nelson, Vice President of Global Supply Management for Delphi, said, "Our culture at Delphi promotes excellence across our business and seeks to recognize excellence at every level. We are moving toward strategic supplier relationships in our lean journey, concentrating more work into the hands of suppliers who have demonstrated their ability to produce top-notch quality and delivery. By working together with a single purpose, we improve our odds and are stronger as a team than as separate companies."

GKN Sinter Metals President and CEO Andrew Reynolds Smith said that receiving the Pinnacle Award puts the company one step closer to achieving a formidable global challenge the company has established for itself. "It is the goal of GKN Sinter Metals to achieve preferred supplier status with all of our key customers. In recent weeks we've received two

Employees at GKN Sinter Metals' Salem, Indiana plant proudly display the Delphi Pinnacle Award.



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## Pinnacle Award (continued)

supplier awards from Toyota, one from John Deere and the Pinnacle Award from Delphi. Receiving awards from customers at this level exemplifies our commitment and demonstrates our employees' resolve to make it happen.”

The Pinnacle Award is a new program – to be given annually - recognizing Delphi's global production and non-production suppliers that meet the following stringent requirements:

- 50-percent improvement in non-conformances or zero problem cases
- zero major disruptions
- ISO/TS16949 certification
- active in supplier suggestion program on the Delphi supplier portal
- currently in favorable commercial status with Delphi Commodity Teams.

Recipients were also honored for being proactive with lean initiatives and technology and for their ability to live up to Delphi's spirit of Excellence.

The Salem plant produces pump rotors, thrust and pressure plates and cam rings for hydraulic power steering pumps manufactured at Delphi plants in Saginaw, Michigan, and Strasbourg, France.

Pictured during the Delphi Pinnacle Award ceremony are (from left): Dave Nelson, Vice President, Global Supply Management, Delphi; Erl Haapanen, Salem Plant Manager, GKN; J. T. Battenberg, III, Chairman and CEO, Delphi; Rodney O'Neal, President and COO, Delphi; Greg Kern, V.P. Operations, Powertrain, GKN; and James Bertrand, Vice President, Delphi and Champion, Customer Satisfaction Task Team.

